

Complete Line Of:

- Building Supplies
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- Plumbing



L. KIMBALL LUMBER AND BUILDING SUPPLIES LTD.

County Road 23 (Arner Townline) R.R. 2
Essex, Ontario N8M 2X6

"VALUE AND SERVICE YOU CAN BUILD ON"



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SEPT18/2008

TO WHOM IT MAY CONCERN

IN THE PAST WE HAVE ALWAYS HAD A DIFFICULT TIME BUYING GOOD CEDAR LUMBER FOR OUR CUSTOMERS; UNTIL DAN FROM NATIONAL FOREST PRODUCTS INTRODUCED US TO HIS PINNACLE GRADE.

THE CEDAR WE USED TO BUY WAS **STK GRADE**, IT NEVER WAS A CONSISTANT QUALITY.

WITH DAN'S PINNACLE GRADE EVERY LIFT IS THE SAME QUALITY, SO YOU KNOW WHAT YOU'RE GETTING.

THIS ALONE SAVES US CONSIDERABLE WASTE AS EVERY PIECE IS SOLD.

IT IS A PREMIUM PRICE BUT WE HAVE NO PROBLEM GETTING A PREMIUM PRICE FOR IT. WHEN THE CUSTOMER SEES THE PRODUCT THEY HAVE NO PROBLEM PAYING THE PREMIUM PRICE FOR A PREMIUM PRODUCT.

WE NOW HAVE A PRODUCT THAT SELLS WELL FOR THOSE CUSTOMERS WHO DO NOT WANT TO USE PRESSURE TREATED LUMBER.

HAROLD KIMBALL, PRESIDENT

L. KIMBALL LUMBER & BUILDING SUPPLIES LTD